

# QUIZ SCORING

[www.hemakumar.in](http://www.hemakumar.in)

		1 Not very true of me	2 Somewhat true of me	3 True of me	4 Very true of me
M1	Life is a well-planned adventure.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
M2	Life is about making the most of every moment.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
M3	Life is about living my own dreams.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
M4	Life is about helping other people.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
M5	Life is about finding out what I am best at and doing it.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>



PERSONALITY	SCORE
M1	?
M2	?
M3	?
M4	?
M5	?

Count ALL M1s, M2s.. and so on



# M1 – YOU ARE A MAKER

## CORE DESIRE

SOLVE PROBLEMS  
EFFICIENTLY

## CORE FEAR

LOSING CONTROL

## CORE PRIORITY

PROCESS

## STRENGTHS

- Very disciplined and organized
- Goal-oriented
- Master Planner

## WEAKNESSES

- Does not like to give up control
- Can be dominating or aggressive
- Low emotional quotient



### **HENRY FORD**, FOUNDER OF FORD

Henry Ford revolutionized production and manufacturing, thereby making automobiles (which were then a luxury) accessible to masses.

Infosys

**Narayana Murthy**  
Founder of Infosys



Are "U" someone who

- Keen observer?
- Someone who spots opportunities?
- Rational & Decisive?
- Good at improvising?



# M2 – YOU ARE A MERCHANT

## CORE DESIRE

CAPTIALIZE ON OPPORTUNITIES

## CORE FEAR

LOSING MONEY

## CORE PRIORITY

PROFIT

## STRENGTHS

- Decisive
- Persuasive
- Improvisor

## WEAKNESSES

- Focused on short-term goals
- Prone to taking shortcuts
- Impatient



### **RICHARD BRANSON**, FOUNDER OF VIRGIN GROUP

Richard Branson is one of the most celebrated entrepreneurs, who has made a mark in everything from music to space tourism.

future group 

**KISHORE BIYANI**

Founder of Future Group

 **Yo! Success**  
CELEBRATING YOUR SUCCESS



Are "U" someone who

- Always Brimming with Ideas?
- Question things often?
- Go with your instincts?
- Takes Risk?



# M3 – YOU ARE A MAGICIAN

## CORE DESIRE

TO INNOVATE

## CORE FEAR

RUNNING OUT OF  
CREATIVE IDEAS

## CORE PRIORITY

IDEAS

## STRENGTHS

- Thinks wildly and imaginatively
- Has an innovation mindset
- Not afraid to challenge status quo

## WEAKNESSES

- Impractical at times
- High emotional investment in ideas/ defensive



### **STEVE JOBS**, FOUNDER OF APPLE AND PIXAR

Steve Jobs was a visionary and radical entrepreneur, best known for his perfection and great design. He revolutionised personal computers, animated movies, music, phones, tablets, and digital publishing.



Are "U" someone who

- People person?
- Bring people together?
- Enjoy working in a diverse team?
- Feel creating social impact is important?



# M4 – YOU ARE A MOBILIZER

CORE DESIRE

TO HELP OTHERS

CORE FEAR

CONFLICT

CORE PRIORITY

PEOPLE

## STRENGTHS

- Connects ideas and people
- Empathetic and compassionate
- Catalyst for social change

## WEAKNESSES

- Dependency on people is high
- May lack depth or expertise



**MUHAMMAD YUNUS**, FOUNDER OF GRAMEEN BANK

Muhammad Yunus is a Bangladeshi social entrepreneur, banker, economist, and civil society leader who founded the Grameen Bank and pioneered the concepts of microfinance and microcredit.



# Are "U" someone who

- Detail Oriented?
- A Perfectionist?
- In love with learning in depth?



# M5 – YOU ARE A MASTER

## CORE DESIRE

TO BE AN EXPERT

## CORE FEAR

BEING AVERAGE

## CORE PRIORITY

KNOWLEDGE

## STRENGTHS

- Highly skilled and knowledgeable
- Confident
- Has high standards for excellence

## WEAKNESSES

- Can be inflexible
- Can become myopic



### **BILL GATES**, FOUNDER OF MICROSOFT & GATES FOUNDATION

Bill Gates, undoubtedly an expert at computer programming, revolutionized the software industry by introducing the Windows OS. He is also a great leader and a highly influential philanthropist.